

## Adapted personal dilemma dialog containing pragmatically appropriate language (Stage I answer sheet)

**Alan:** How's your job-hunting going?

**Alison:** Pretty good. I just got two offers. One from G&P Plastics and another from Mush Cosmetics

**Alan:** Wow, well done! You are lucky to get an offer from a company like that, I think. However, a plastic company like G&P might not be the best choice.

**Alison:** I understand your reaction Alan, but what's wrong with plastic? Everyone uses and needs plastic don't they?

**Alan:** That's true, but I always try to use only recycled plastics. There is another thing too. I'm sure you know that Mush Cosmetics have won awards for their environmentally friendly handmade soap. The CEO is a woman committed to reducing plastic waste. I suggest you think hard about this great chance to work at Mush.

**Alison:** Do you really think Mush is so good? In fact I am seriously thinking of taking the offer from G&P Plastics.

**Alan:** Are you really thinking about that? You must have read that they are famous for promoting "one use" plastic goods like straws and throwaway plastic coffee stirrers. Most people don't think they are a good company. If I were you, I don't think I would even consider G&P.

**Alison:** Well all companies have to make money Alan. It's a very difficult choice for me. You know I need a job that pays a good salary and G&P pay at least 30% more than Mush.

**Alan:** Are you sure you want to give up a chance to work at a great company like Mush? If you work for them, your job will be more creative and you will feel better about your choice. I suggest you accept their offer soon.

**Alison:** I appreciate your advice Alan, but I need to earn a higher salary because I have a lot of student loans to pay. I think you got help with your university fees, so it's probably easier for you to take a job with a company like Mush. I can't really afford less salary just because the company has a good image. And anyway, maybe I might be someone who helps to make G&P more responsible in the future.

**Alan:** I see your point and you have to do what you have to do. But I really think you might regret working for a company that doesn't care about the environment. Also your friends, including me, will be really be a bit surprised and maybe even a bit disappointed.

**Alison:** I really appreciate your advice Alan, but this is something I must decide by myself.